Fiber and Telecom Public Power Benefit Broadband Update

August 15, 2022

Board feedback requested



Why We're Here

We have made a lot of progress delivering world class broadband services under the Public Power Benefit program.

- We added over 5,000 premises, including some remote areas of the county
- We have an overall take-rate of 45%, and growing under our partnership with local service providers
- Improved our safety posture related to construction activities and standards



Why We're Here (cont.)

We anticipate a challenge in meeting some PPB expectations and want to take this opportunity to provide the Commission an update of the program and seek guidance on next steps.

- Program update
 - Accomplishments
 - Changes and challenges
 - Program adjustments
 - Status on targets and forecasts
- Program adjustment scenarios:
 - Consideration for change in scope, budget or schedule
- Seeking feedback and guidance
- Next steps



Strategic Plan Expectations

- \$25M to increase fiber access by 9,256 additional premises
- Resulted in reaching 87% of county
 - Remaining 10-15% of the county under alternative solutions
- Completion by end of 2026, continuing into 2027 for remaining customer connections
 - Fiber Expansion Acceleration on track for completion by end of 2024
 - Leveraging contracted resources for design and construction
 - Added \$2M for project management
 - Established the time-frame goal of 5,800 premises for 2020-2024
 - » Includes the 1,274 accelerated expansion premises
 - » Includes committed in-fill premises passed
- Provided to our customer-owners at no additional cost

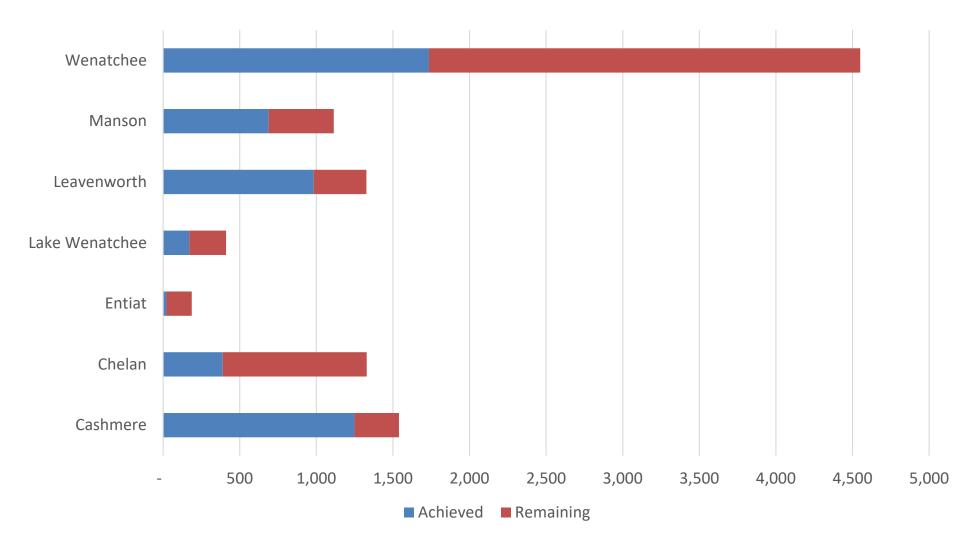


Status Update: Inception to Date

- 5,240 premises added since 2016
 - Forecast indicates total premises passed to be 10,457
 - 1,201 additional premises over 9,256 premises
 - 76% of target for this point in program
- 79% county coverage
- Take rate
 - PPB 45%
 - Overall system 55%
- Funding from Public Power Benefit program \$24.9M
 - Spent \$11.5M
 - Allocated to tower zones \$20.7M



Status Update: Premises Passed Achieved through 7/31/22





Major Expansion Efforts

- 2016
 - Blue Star Way
 - Manson Blvd
- 2017
 - Mission Creek
 - Yaksum Canyon
- 2018
 - Brender Canyon
 - Merry Canyon
- 2020
 - Eagle Creek
 - Stine Hill
 - Riverbend Dr/AlpenseeStrasse

- 2021
 - Totem Pole/Banks Rd
 - Dry Lake
- 2022
 - Chumstick
- 2023*
 - Entiat River Rd (Middle)
 - Blewett Pass (Lower)
 - South Shore Lake Chelan
- 2024*
 - Hollywood Beach
 - Yacht Club
 - First Creek Rd (North)



^{*}Forecasted Areas

Incorporated Changes

- Alignment with National Electrical Safety Code for pole attachments
 - Adopted new construction standards improving safety practices and adding more standardization to operations
 - Telecommunication work performed in the communication zone
 - Emphasis on maintaining a safe zone on the poles for telecom workers
- Implemented pole attachment program
 - Improving effectiveness of asset management
 - Supporting action include performing electrical make-ready work in preparation for attaching fiber
 - Funding by Fiber System of \$1.8M through 2021
- Greater awareness of property rights related to easements
 - Increased due diligence in obtaining telecommunications easements
 - Some property owners decline to sign
 - Results in a redesign or prevents serving a portion of the premises



Challenges

- Achieving a set county coverage target is an elusive goal. County population growth is higher than expected, growth is everywhere and increasing.
 - Broadband demand is high(est)
 - Large developments adding new premises
 - Real-time response to serve
 - Most cost effective
 - Part of serving the 87%
 - Eligible for the PPB funding
- Supply chain issues on the rise
 - Fiber cable and associated hardware lead times are 2-3 times greater than typical
 - Possible impact to complete construction commitment timelines
- Increase level of effort in support of changes to construction processes for improved safety and NESC best practices



Challenges (cont.)

- Increased impact to fiber operations for electrical-driven work since fiber and electric are co-mingled
- Increasing demand on Customer Utilities related to county growth and added load growth
 - Substation developments
 - Infrastructure builds
 - New loads
- Other emergent issues that compete for resources
 - Focus on reaching top quartile for electric distribution reliability
 - Mandated projects
 - Fire Safety Outage Management (FSOM) and related activities
 - Economic development / large load impacts



Program Adjustments

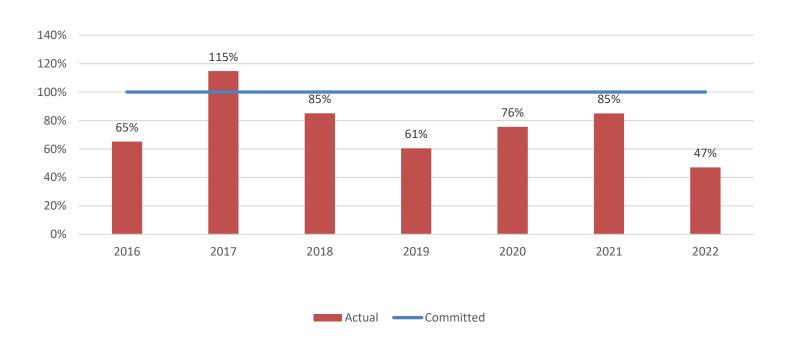
- Constructability levels of effort considered to evenly distribute the work efforts
- Reorganization of the Communications Linemen and Customer Service Engineers into Customer Utilities
 - Utilize their processes and procedures to gain efficiencies and better alignment
 - Added 1.5 FTE Customer Service Engineers to staffing level



- Increased communication and collaboration between business units
 - Real Estate Services: early sharing of information
 - Engineering and Project Management: strategic updates and variance review
 - Customer Utilities: improved joint planning and scheduling



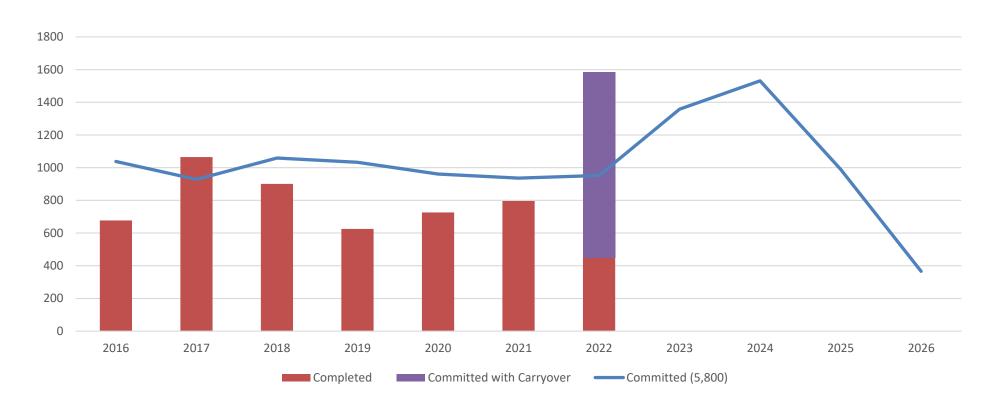
Premises Passed: Annual Goals



- Annual goals have been a struggle
 - Overall, we are 76% of target
 - Under our annual target for premises passed
 - Increasing challenge with previous year's commitment carry-over premises



Challenges: Current Status



Considering the growing bow-wave of work within the time program schedule, changes must be made to the schedule, goals or resources committed, while acknowledging that some factors are largely outside District control.



We will continue to make every effort to meet the defined Fiber PPB expectations: *Scope, Schedule and Budget.*

 We have delivered Public Power Benefits to many, and we want to make sure we continue to be successful through proactive planning and execution.



- Percent county coverage is a <u>result</u> of what we construct at any given time
 - Under the PPB program we estimated a county coverage in the range of 85-90% at completion
 - County growth will outpace our expanding coverage if county growth continues at current pace
 - We are always playing catch up



County Growth continues to add new premises

- 1% growth anticipated
- Some growth within the existing service area
 - Other growth as PPB

Our goal is to maximize county coverage within the financial target of \$27M.



Seeking Feedback

We see some opportunities in how we can move forward to best serve our customer-owners. The focus is on delivering the best for the most for the longest time.

- For your consideration, we looked at some variations to scope, schedule and budget to achieve the best outcome
- For discussion purposes, we identified 4 options to help capture what possible actions to take going forward



Potential Solutions & Focus

	Original Set in 2015	Option #1 Original Premises Passed	Option #2 County Coverage	Option #3 Schedule with Additional Resources	Option #4 Schedule No Additional Resources
Premises Passed	9,256	9,256	10,457	10,457	8,246
Funding	\$25M	\$27M	\$27M	TBD	\$22-24M
County Coverage	85-90%	80-81%	85-90%	85-90%	78-80%
Program End Date	2026	2028	2031	2026	2026



Seeking Feedback

- Staff believes Option 3 provides the most benefit for our customer-owners. Additional financial analysis and District stakeholder outreach is required to fully understand the cost and operational impact
- Eliminate the time-frame goal of 5,800 premises passed goal commitment
 - Not realistically achievable at this point of the program
 - No change in the number of total premises for the program
- Choose the total premises passed target
 - County growth creates a moving premises passed target
 - Staff is recommending between 10,000-10,500 premises
- Other options or expectations for staff to consider?



Next step

- Return to Board as soon as possible with more detail and information
 - Project additional costs
 - New metrics and goals
 - Schedule update
 - Risks and barriers
- Seek approval



Questions



Appendix



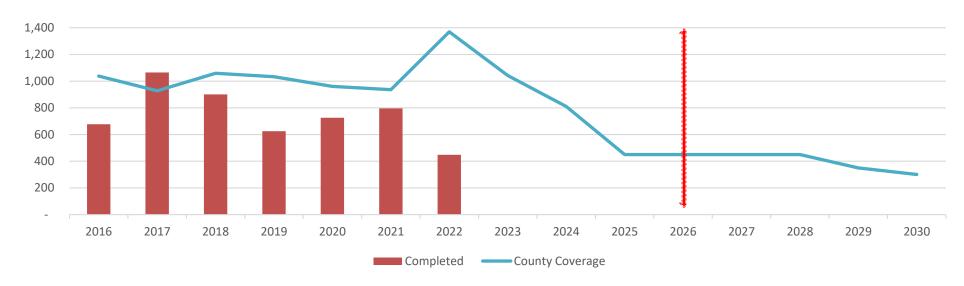
Option #1 Original Premises Passed



- Maintain premises passed target
 - Total targeted premises passed of 9,256
 - Revised completion date of 2028
 - Decreases county coverage target to 80-81%



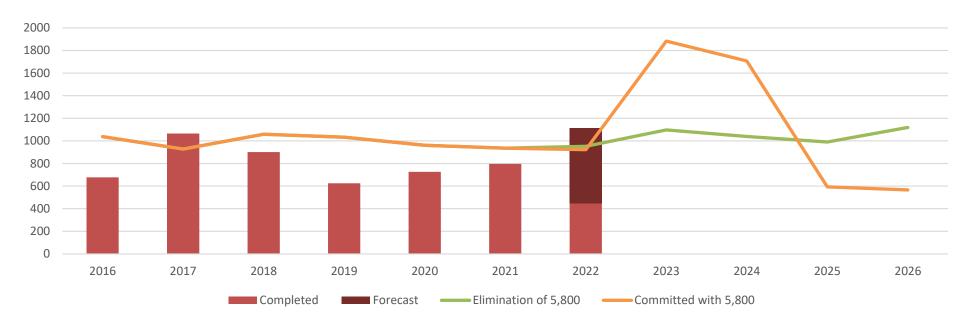
Option #2 County Coverage



- Meet county coverage target of 85-90%
- Total estimated premises passed of 9,500 to 10,500
 - Does not meet target of 5,800 premises passed between 2020-2024
- Revised target completion date of end of 2029-2030
 - Uncertainty based on county growth impact to Customer Utilities' resources
 - No additional funding required
 - Roughly same number of premises currently estimated at highest construction costs possible, updated annually
 - Program held at \$27M

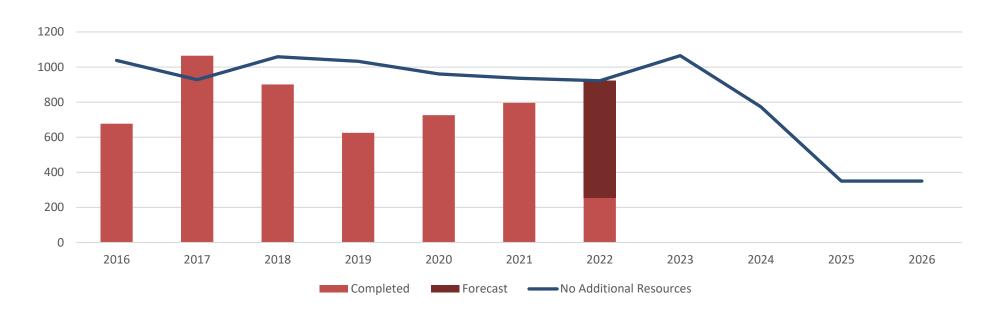


Option #3 Schedule with Additional Resources



- Additional resources for infill project management
 - Total estimated premises passed of 9,500 to 10,500
 - Maintain target completion date of 2026
 - Requires additional funding of estimated under development
 - Additional Design Engineer
 - Project management for infill
 - All other construction and assessment costs accounted for in current estimates

Option #4 Schedule with No Additional Resources



- Reduction in scope of growth and infill
 - Total estimated premises passed of 7,500 to 8,500
 - Do not meet target of 5,800 premises passed between 2020-2024
 - Maintain target completion date of 2026
 - Requires no additional funding



Fiber PDT

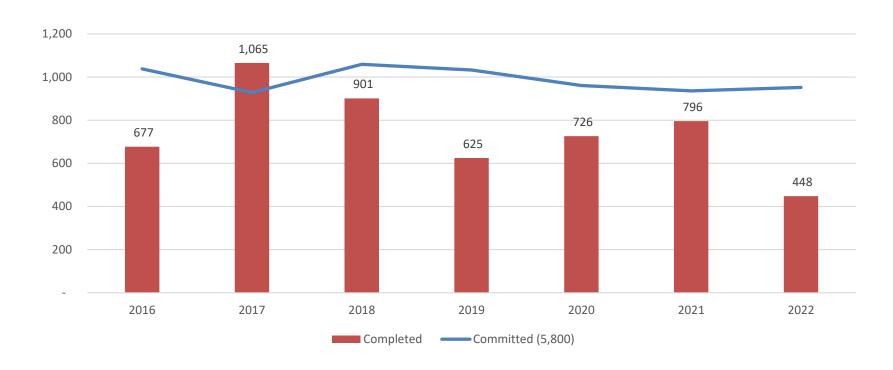
practices, not rebuild the electric distribution

system

Org structure w/o construction maybe \$350-\$500k/month cost Estimated 5 internal FTE's PM & safety possible external **Project** Manager Estimated ~15 external FTF's managed and responsible/accountable **Deputy Project Organization chart** Manager Expect >year to setup this org (eg station build & expansion) Safety Rep Phase in construction branches once planning and scope is determined Construction Real Construction/ Procurement/ **Project controls Engineering** estate/Outreach management Contracting super QA/QC Field oversight of Permit, agency Budgetary, Oversees electric. expansion – bid outreach, customer accounting and Design review for excavation, tree and doc crews work plan both electric & outreach & easement trimming & fiber administration fiber - would Raken and outage acquisition for Exp & doc/bid crews coordination include standards. Materials estimates, pole Equipment attachments, fiber topology, portal Consultants All external management and contractors External splice directives staffed **Project Support** External Outreach CM and inspection Invoicing & billing Permitting / etc... Internal easement CM oversight Internal Invoicing and billing oversight Could be external. **Guiding concepts** Consider split into two Reliance on external resources branches/rename to planning 1-design (consulted) Don't let perfection get in the way of good 2- design QA/QC internal staffed Focus on delivering fiber in compliance with our



Program Adjustments...Premises Passed

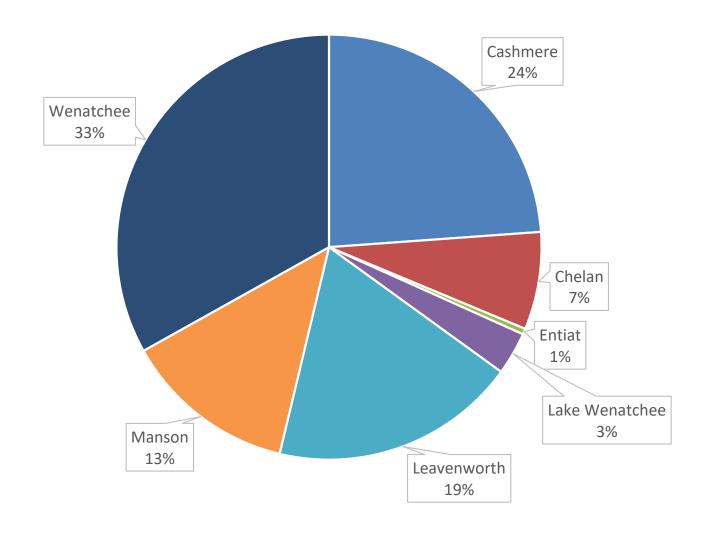


Goals not fully met

- Overall, we are 76% of target
- Missed our annual target for premises passed
 - Increasing challenge with previous year's commitment carry-over premises

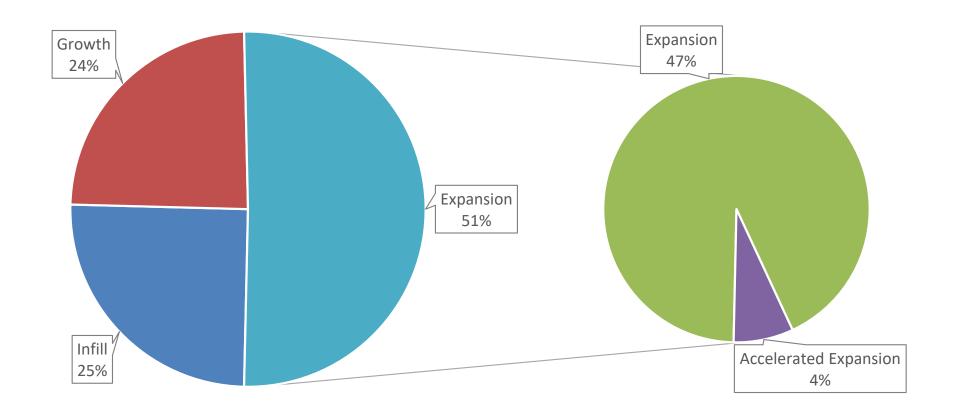


Premises Passed: Achieved through 7/31/22





Premises Passed: Achieved through 7/31/22





Connection Rates for Major Builds @ 6/30/22

