From: Fulbright, Jay [mailto:jay.fulbright@stemilt.com]

Sent: Monday, February 01, 2016 3:56 PM

**To:** ContactUs **Subject:** HDL Rates

Hi, my name is Jay Fulbright, Vice President of Operations and Special Projects for Stemilt Growers, LLC. Stemilt is one of the largest employers in the Chelan County and we are very grateful for the low power rates that we enjoy, both as a business operator and a private consumer. We do not take our power for granted and do as much as we possibly can to conserve energy. Almost 50% of our power consumption is done in the off-peak demand environment to help reduce load, and we are conscientious of our energy efficiency, referred to by the Chelan County PUD as "Power Factor". We strive to have all of our facilities at 90% and higher on the power factor, and when we don't make it we look to understand why and make the necessary corrections, where we are able. HDL users are typically are using power 24/7 while mining data, with none of the power in the off-peak demand environment.. We are not opposed to new businesses coming in to the Wenatchee Valley that can add to our economic viability, but we would expect any new business to pay what is rightfully their responsibility based upon their power requirements. We support the recommendation of the PUD staff to raise the HDL user rates to 5.04 cents per kwh.

Thank you, Jay



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