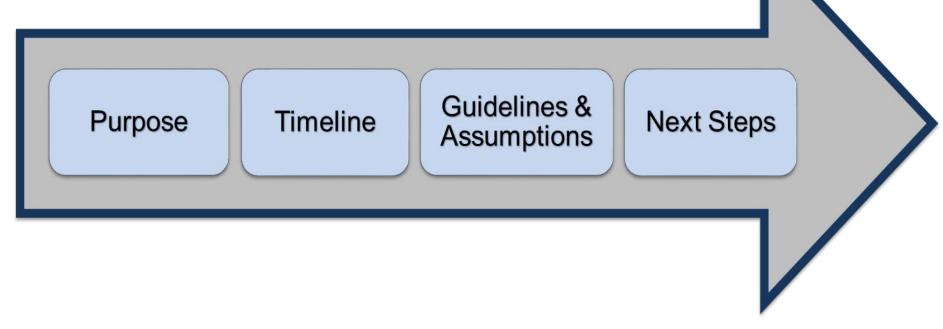
Chelan County PUD



2023 Budget Kickoff
Timeline and Key Assumptions
October 17, 2022



What we will cover today



No board action required



10/17/2022 2

Cascading Planning Cycle

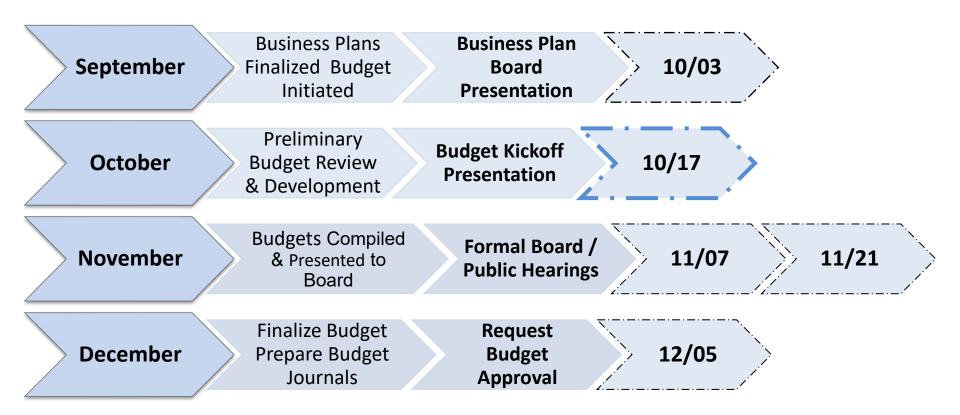
- District mission & vision/challenge
 - District strategic plan (4 goals 8 objectives)
 - District-wide priorities for 5-year business planning
 - District-wide 5-year business plan
 - Business unit 5-year business plans
 - Annual budget We are here

 - District-wide annual performance plan
 - Department work plans
 - Annual employee performance plans

Levels of organization



Budget Timeline



Indicates Board Meetings



Strategic Focus

Strategic Plan Board developed and approved 2020-2024 Strategic Plan, including strategic plan goals

Balanced Scorecard The foundation of our strategic initiatives and budget is at the top of our balanced scorecard: Customer-owner satisfaction

Focus Areas and Enablers

- Focus Areas: Customer Experience; Employee Development;
 Community Mindedness; Innovation; Water
- Enablers: Teamwork; Leadership; HPI Culture

Business Plan 2023-2027 five-year business plan initiatives identified to accomplish strategic plan goals

Budget

 2023 Annual Budget and 5-year financial plan compliant with District financial policies



Strategic Plan Goals

Invest in assets and people and seek industry top-quartile performance for hydro generation, retail reliability, and safety while improving our customer service technology

Sustain excellent financial resiliency while mitigating the risk of large rate increases

Enhance the quality of life in Chelan County through programs that distribute the benefits of public power

Engage in countywide growth planning and job creation efforts while ensuring the District's rates and policies remain stable and predictable



Investing in Assets and People - Goal 1

- Seeking improvement in hydro capability to optimize our generation assets, shifting schedule to use more District resources
 - Modernization work on RI Powerhouse 1 units B3, B6 and B9; Powerhouse 2 unit U5 including advancing work on converting to air-filled hub
 - Turbine repair work on Rocky Reach units C11 and C10 including conversion to water filled hubs
- Improve distribution reliability to reduce customer-owner outage time, while mitigating wildfire risk
 - Focus more on other distribution reliability efforts in the short-term including vegetation management, underground cable replacement, and animal guarding
 - Implementing wildfire mitigation plan to protect public safety and property
- Utilize and advance HPI methodologies to engage with all levels of the organization and promote a culture of learning and safety ownership; establish metrics and implement the four pillars
- Adding technology: Web and mobile customer engagement platforms; field workforce and engineering platform

P.U.D.

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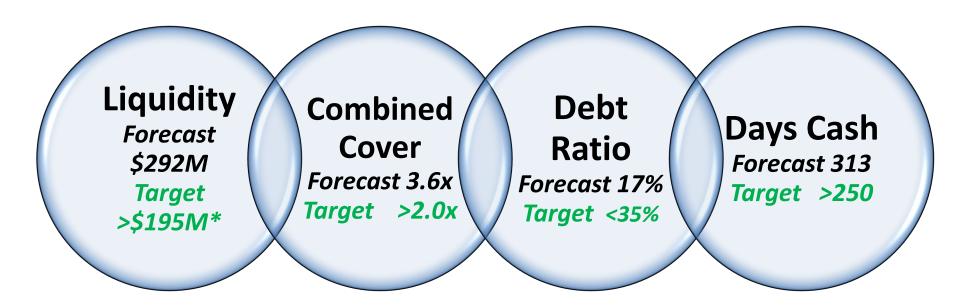
Financial Resiliency - Goal 2

- Maintain AA/AA+ bond ratings through resilient financials and strong financial policy metrics
- Continuing to execute on the long-term marketing strategy to capture the strong market and value of hydropower
- Expanding long-term financial planning assumptions to support decision-making around surplus portfolio and financial risk mitigation
- Significant expenditures planned for 2023 to support the 2023-2027 goals and objectives identified in the business plan
- Approved five-year plan for annual retail rate increases each June through 2024 consistent with the 2020-2024 Strategic Plan



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2023 District Financial Policies





^{*}Liquidity target is the greater of \$175M or methodology calculation which is calculated at approx. \$195M for 2023 based on the August 2022 forecast

Public Power Benefit - Goal 3

- Public Power Benefit Program of \$6M annually
- Board approved projects planned for 2023 return incremental value to the community;
 - Continuing the fiber expansion program to reach more people in our county
 - Investing in parks by extending the loop trail, and expanding and reconfiguring Walla Walla sports courts;
 - Continue the day use parks passes
 - Fund the Lake Chelan Research Institute and jobs readiness program



Supporting Economic Development - Goal 4

- Focus on distribution substations and infrastructure adds more capability for local growth
 - Bavarian and N. Shore Chelan substations and interconnections construction
- Local loads expanding
 - Largest single retail load is currently ~13 MWs and growing, new substation in service, expecting to ramp up to 19 MWs in 2023 under current contract
 - Switchyard/Substation design and construction for planned data center load
- Significant interest for large local retail/end-use loads
 - Goal is to establish and market rates with no more than 5% rate impact to customer-owners while supporting economic development



Early 2023 External Indicators

Continuing investments in projects with the highest long-term customer value

Wholesale electric market prices higher and remain volatile; capacity and carbon prices strengthening; emerging organized wholesale markets

Technology and cyber security needs are advancing rapidly; District focusing on being an industry leader

System load growth, customer profiles, large loads are changing; retaining flexibility in portfolio to adapt

Wildfire risk remains, driving insurance premiums higher; expanding risk mitigation efforts through investment



Key 2023 Budget Assumptions

Wholesale Revenue

- Average water, current forward energy and carbon price curves
- Hedge program fully implemented and continuing
- Includes planned unit outage impacts
- Consistent hydro fish spill in accordance with requirements

System Load Growth

- 4.3% Electric (~9.5 aMW total net of conservation)
- 1.0% Retail Electric organic growth
- 2.0% Water, 1.5% Wastewater
- 1,100 new Fiber connections (750 current service territory, 350 PPB)

Business Line Service Revenues

- Business line rate increases consistent with approved long-term rate plan
- Annual rate increases effective 6/1/2021 and each June 1 thereafter
 - 3% Electric, 4% Water, 4% Wastewater and 3% Fiber

P.U.D. HELAN COUNTY

Key Budget Assumptions

Labor Bargaining Unit

 Bargaining unit increases are according to the collective bargaining agreement in effect through March 2025

Labor Non-Bargaining Unit

- Budget includes assumptions for merit increases, market adjustments and promotions
- Final decisions will be informed by actual market data

Long-term "cost-plus" power contracts

- Debt Reduction Charge (DRC) continues at 3.0%
- Capital Recovery Charge (CRC) continues at 50%

Key Budget Assumptions

Capital & Operating Expenditures

- Capital key drivers: Rock Island modernization, distribution substations and infrastructure, long-term facilities
- O&M key drivers: Rocky Reach large unit repairs, Rock Island fishway drop gate structure, distribution vegetation management, IT initiatives

Debt & Interest Income

- Net scheduled principal payments of \$25 million
- Prepayment of \$13 million 2024 payment
- Interest earnings estimated at 2.34%

Public Power Benefit Program

- Includes \$6 million annually; continuation of fiber expansion, parks improvements, Board selected projects
- Budget revisions will be processed as new projects are designated



Next Steps

Develop

September-October Preliminary budgeting in process

Review

October-November

- Review and revise in October and November
- 1st Budget Hearing Nov. 7
- 2nd Budget Hearing Nov. 21

Approve

December

Requesting Board approval on Dec. 5

