Business DLL Service
A New Wholesale Rate

November 6, 2017

No action required today

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WHY WE ARE HERE

- Introduce an enhanced Data Local Loop (DLL) service for business use
  - Why a new service offering
  - Overview of the new service
  - Target January 1, 2018, availability
- Clarify intent in application of existing services
- Plan to seek approval at Nov. 20 Board meeting

No Board action required today

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BUSINESS CLASS DLL SERVICE

- Responding to our customer-owners' needs
  - Current DLL services meet most business and residential needs
  - New Business-Class DLL needed by some businesses, offers enhanced functionality
    - Static IP address and Static IP routing
- Business-Class DLL delivered over the existing broadband system
  - No new equipment or devices
  - Service provisioning only
- Rate and Fee applied to cover our operational needs

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RATE & FEE COMPARISONS

DATA LOCAL LOOP RATES	Residential Monthly Rate (each)	Business Class Monthly Rate (each)
Up to 100/10 Mbps	$12.00	$13.20
Up to 100/100 Mbps	$24.00	$26.40
Up to 1Gbps/100 Mbps	$36.00	$39.60

FEES	Residential Fee	Business Class Fee
Provisioning Fee	$20.00	$20.00

LANGUAGE CLARIFICATIONS

- Add Symmetrical to the Digital Local Loop (DLL) definition

- Clarify applicability of optional and miscellaneous services (POTS, IPTV, VOIP & RF Video Transport) which requires purchase of DLL or other data services to include VLAN

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NEXT STEPS

- Resolution presented for Board action on
  Nov. 20, 2017
- If approved, rates, fees and charges would be effective Jan. 1, 2018
- All other existing rates remain in effect

Questions?

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