

# The Energy Storage Solutions Company for short, long and extra long durations

December 14, 2023





- NYSE publicly traded company since Feb 2022
- Corporate HQ: California, USA
- Offices: USA, Switzerland, UK, Australia and China
- Employees: 215
- Revenues: \$146m (2022)
- ~2.5GWh contracted/under construction





IDENTIFY, DEVELOP AND BRING TO THE MARKET

**MISSION** 

THE MOST ECONOMIC AND SUSTAINABLE

**ENERGY STORAGE SOLUTIONS** 

## **Premier Customers and Investors**

#### **Customer Segment**

**Utilities** 

Independent Power Producers (IPP)

Large Energy Users

#### **Technology Focus**

**Short Duration (BESS)** 

Long Duration (GESS)

Ultra-Long Duration (H<sub>2</sub>)

Hybrid Systems (Across Technology)

#### **Contract Type**

Engineering Procurement and Construction (EPC) + Long Term Service Agreement (LTSA)

Engineering and Equipment (EEQ)

**Licensing Agreements** 

**Energy Management System** 



























## Selection of Recent Projects Delivered/under Construction





Moapa, Nevada

BATTERY 220 MW / 440 MWh





Fort Stockton, Texas

BATTERY 100 MW / 200 MWh





Calistoga, California

**HYDROGEN + BATTERY** 

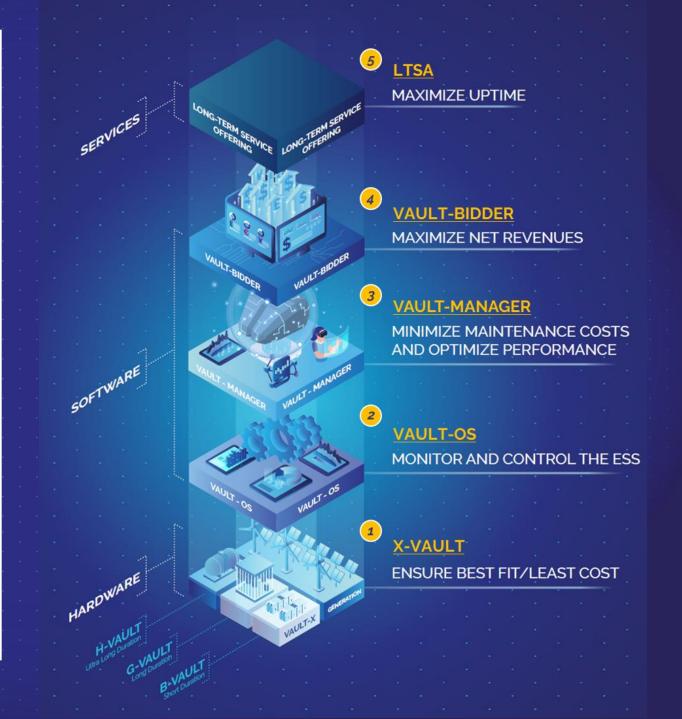
8.5 MW / 48 hours



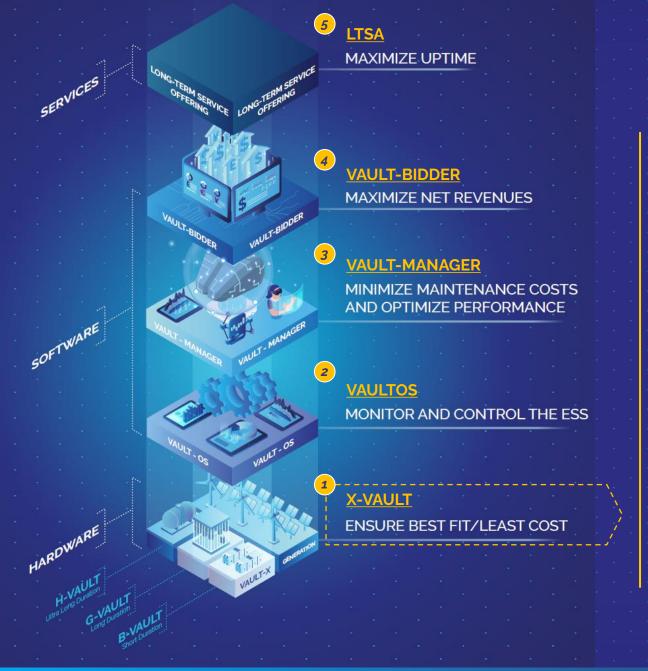
**Focus on Energy Storage Solutions Energy Use Energy Storage Energy Generation** Sy Management To Support Grid Resiliency

## Solution Architecture Brings Unique Value to Customers

Modular open stack architecture maximizes solution breadth and flexibility







## **ENERGY VAULT OPEN STACK**



## X-VAULT



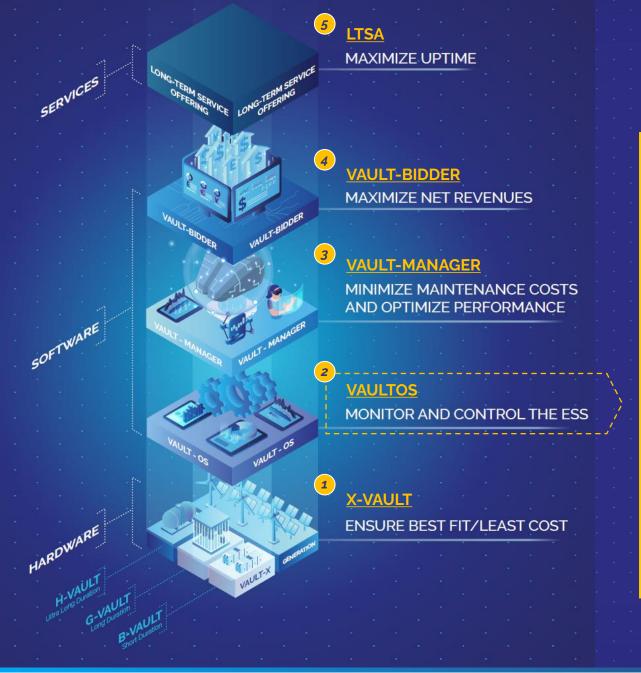




### X-Vault™

is a technology-neutral
ESS integration platform
that delivers least
cost/best fit energy
storage solutions to
optimize site layout, energy
density, capacity oversize,
mix/match between
energy and power
components, and
combination of storage
technologies to fit specific
use cases





## **ENERGY VAULT OPEN STACK**



## **VAULT-OS**







## Vault-OS™

is a massively scalable technology-neutral Energy Management System (EMS), capable of integrating any storage and generation assets, highly sophisticated dispatching strategies, monitoring performances, visualizing architectures and KPIs with the most flexible visual interface to enable users to optimize their operations.

## MAXIMIZE UPTIMI MAXIMIZE NET REVENUES **VAULT-MANAGER** MINIMIZE MAINTENANCE COSTS AND OPTIMIZE PERFORMANCE **VAULTOS** MONITOR AND CONTROL THE ESS X-VAULT **ENSURE BEST FIT/LEAST COST**

## **ENERGY VAULT OPEN STACK**





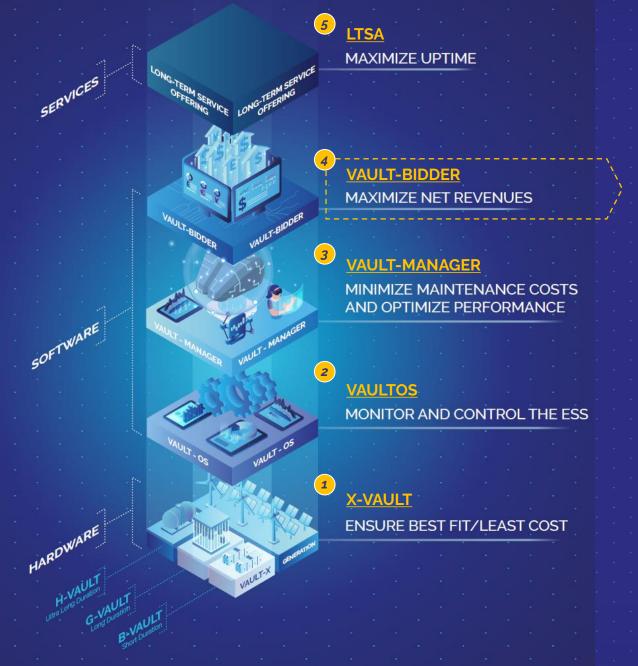
## **VAULT-MANAGER**





## Vault-Manager™

enables customers to optimize long-term operation of renewable assets and both standalone and hybridized ESS; improve portfolio and project ROI; and analyze augmentation and expansion decisions. Deep understanding of storage technologies utilized to provide detailed visibility into performance, reliability, maintenance, financials, and env.tal KPIs for portfolios, sites, and assets.



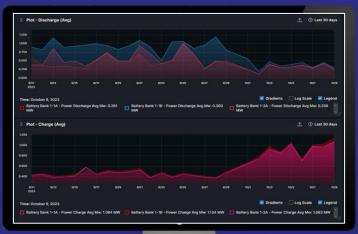
## **ENERGY VAULT OPEN STACK**





## **VAULT-BIDDER**





#### Vault-Bidder™

is an advanced monetization platform allowing customers to *maximize net-revenues* utilizing cutting-edge AIdriven bidding and forecasting. This techneutral platform provides automated bidding, simulation environment, comprehensive reporting, configurable multiple bidding strategies, and manual bid overwrite functionalities.



## Long-Term Service Offerings

Lifetime service programs to ensure uptime and performance

Long-Term Service Agreement (LTSA) Offering		Level 1	Level 2	Level 3
SOFTWARE	EMS Updates & Security     Hardware Maintenance     Cloud Storage			
SERVICE	<ul><li>Preventive Maintenance</li><li>Monitoring</li></ul>			
EQUIPMENT	<ul><li>Corrective Maintenance</li><li>Spare Parts</li></ul>			
PERFORMANCE	<ul> <li>Availability Guarantee</li> <li>Capacity Guarantee</li> <li>Extended Warranty</li> </ul>			
ADD-ONS	<ul> <li>Flexible Perf. Guarantee</li> <li>Augmentation</li> <li>Dispatch Optimization</li> <li>Asset Monitoring</li> </ul>			
		Default offer	Upon customer request	







## Recent Announcements: 6,535 MWh

1. PG&E Teams with Energy Vault to Build and Operate the Largest Green Hydrogen Long-Duration Energy Storage System in the U.S.

700 MWh



2. NV Energy Selects Energy Vault for 440 MWh Energy Storage System in Nevada

440 MWh



3. Energy Vault Issued Notice of Award From Meadow Creek Solar Farm for a 250MW/500MWh Gridconnected Battery in Victoria, Australia

500 MWh



4. <u>Jupiter Power and Energy Vault sign Letter of Intent to Secure 2.4 GWh of Domestic-Content-Qualified</u>
<u>Battery Energy Storage Systems</u>

2,400 MWh



5. 2-Gigawatt Hour (2 GWh) Mandate Announced for Energy Vault's EVx™ Gravity Energy Storage Platform for Initial Zero Carbon Industrial Parks in China

2,000 MWh



6. <u>Energy Vault, Wellhead Electric and W Power Announce Agreement for 275 MWh Energy Storage Project in</u> Southern California

275 MWh



7. Energy Vault and Jupiter Power Announce Agreement for Battery Energy Storage Projects in Texas and California Totaling 220 MWh

220 MWh



TOT = 6,535 MWh



# SOLUTIONS & PRODUCTS PORTFOLIO



## Hardware Product Portfolio for Grid-Scale Applications

Designed to best technically and economically address the diversity and complexity of customer needs



## SHORT DURATION UP TO 6 HOURS

Proprietary lithium-ion battery energy storage systems for shorter-duration

## **LONG DURATION**4-24 HOURS

Novel gravity energy storage systems for longer-duration applications.

#### ULTRA-LONG DURATION 12-48 HOURS

Hybrid energy storage systems, including H<sub>2</sub>+BESS for multi-day and back-up power applications.

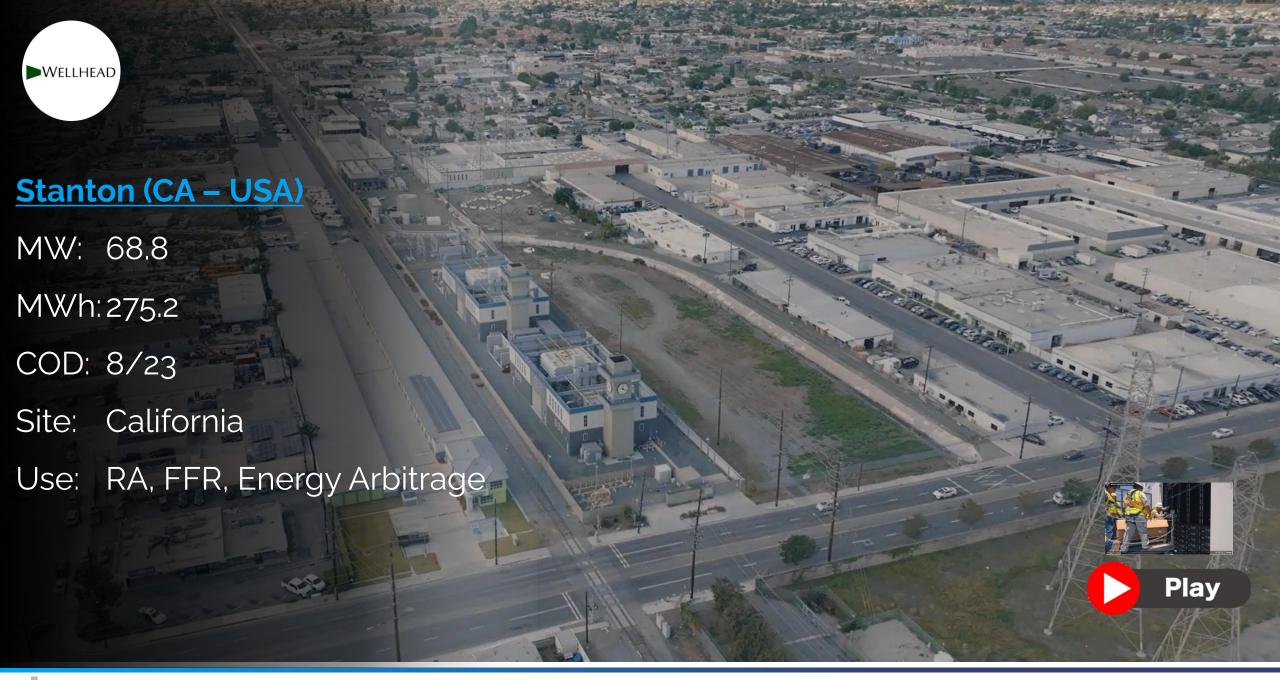








**Short Duration** 









## **VAULT** ○ Plant Controller























# H-VAULT

Ultra long duration



## **Customer Challenges**

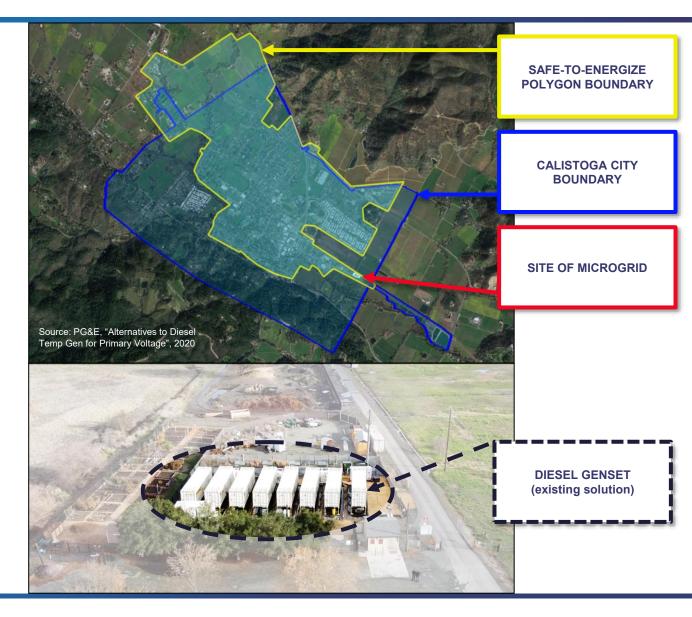
#### **City of Calistoga, Napa County**

- ► High frequency of PSPS events
- No secondary transmission lines
- Main regional commercial district is within shutdown zone
- Limited space

#### **Current solution is array of diesel gensets**

- Temp install only...sited in dog park
- Expensive
- ▶ 4-8 hrs of fuel onsite
- 6 mos. fuel life
- Emissions

Powell, D., Regan, J. and Wan, F. (n.d.). Alternatives to Diesel Temp Gen for Primary Voltage. [online] Available at: https://www.cpuc.ca.gov/-/media/cpuc-website/divisions/energy-division/documents/resiliencyand-microgride/resiliency-and-microgride-weate-and-materials/fore-and-file-processor-fileand-microgride/resiliency-and-microgride-weate-and-materials/fore-and-file-processor-fileand-microgride/resiliency-and-microgride-weate-and-materials/fore-and-file-processor-fileand-microgride-file-processor-fi





H-VAULT™
ULTRA-LONG DURATION
hybrid energy storage project

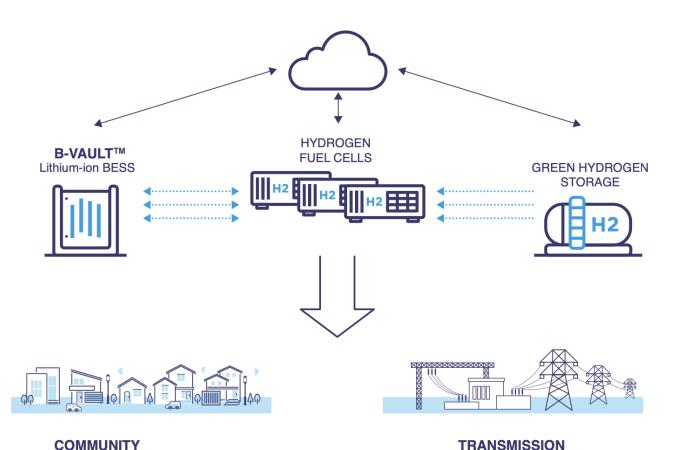
California, USA
8.5 MW | 48 Hour Duration Hybrid H<sub>2</sub>+Battery Energy Storage Project for Zero-Emission Public Safety Power Shutoff



## H-Vault is specifically designed for resilience

#### **VaultOS™**

Advanced Energy Management System (EMS) software orchestrates and streamlines control





#### THERE WHEN YOU NEED IT

Be prepared with stable long-term energy storage ready to be called upon at a moment's notice



#### **MULTI-DAY DURATION**

Ensure power through extended transmission outages or other contingency events



#### **EMISSION-FREE**

Operate as needed, knowing there are zero local greenhouse gas or particulate emissions



#### **BLACK-START**

Repower safely and rapidly after a loss of power with blackstart and grid-forming capabilities



#### SAFETY

Leverage passive and active fire safety design along with industry-leading cybersecurity architecture





# G-VAULT

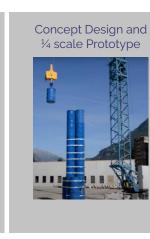
**Long duration** 



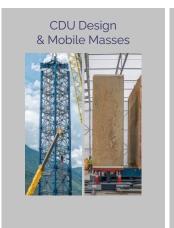
## **Gravity Technology Evolution**

Technology Principles Validation

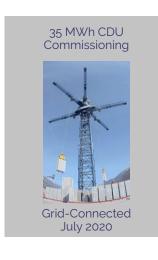
Pumped Hydro Storage Systems













\_ 2017 \_\_\_\_\_\_ 2018 \_\_\_\_\_ 2019 \_\_\_\_\_ 2020 \_\_\_\_\_ 2021 \_\_\_\_





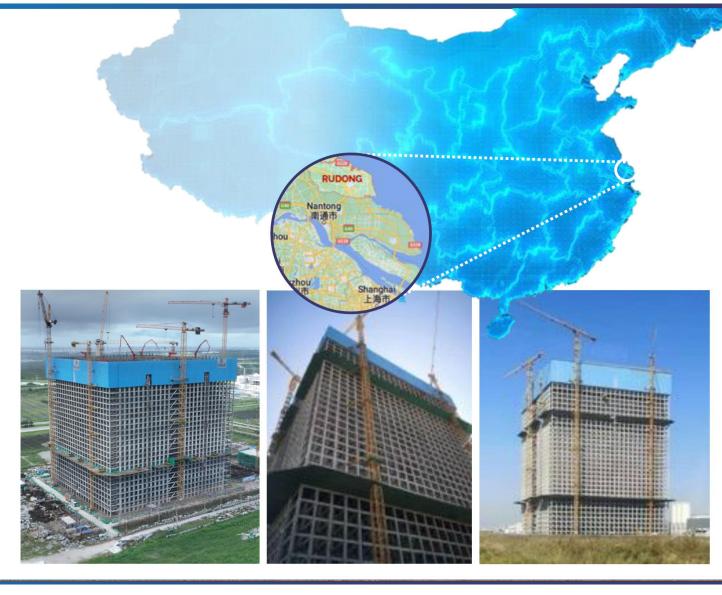
## Rudong China Project

#### **Construction and Commissioning**

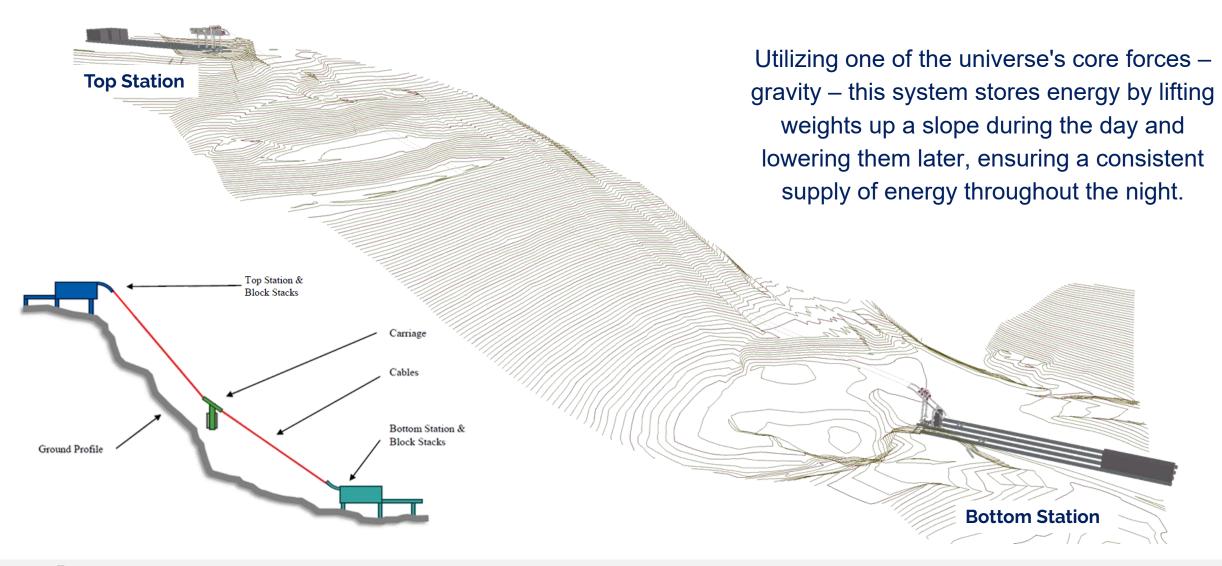
- Construction complete on the world's first commercialized gravity energy storage system. Structure successfully capped on October 15<sup>th</sup>, 2023
- Completed the final 35kV overhead power line to the substation
- Commenced state grid connection process in September 2023
- Testing and commissioning ongoing and supported by the Energy Vault CTO and team of experts

#### **CNTY Project Portfolio**

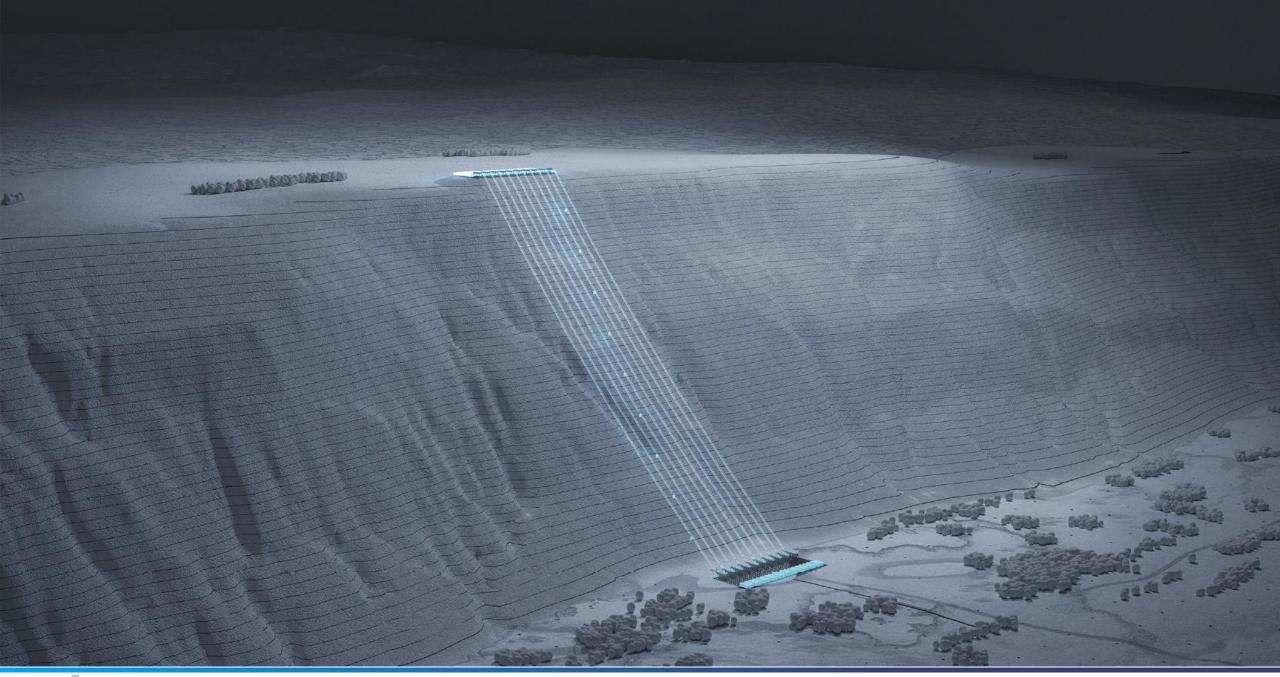
- Five additional projects confirm the strategic value of gravity energy storage technology for China, the world's largest storage market
- To date, CNTY has announced 7 total projects in China totaling 3.3 GWh, or \$1B+ in project scope
- Energy Vault to collect 5% recurring revenue royalty on all projects



## EVy: leveraging existing slopes for least cost/best fit











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