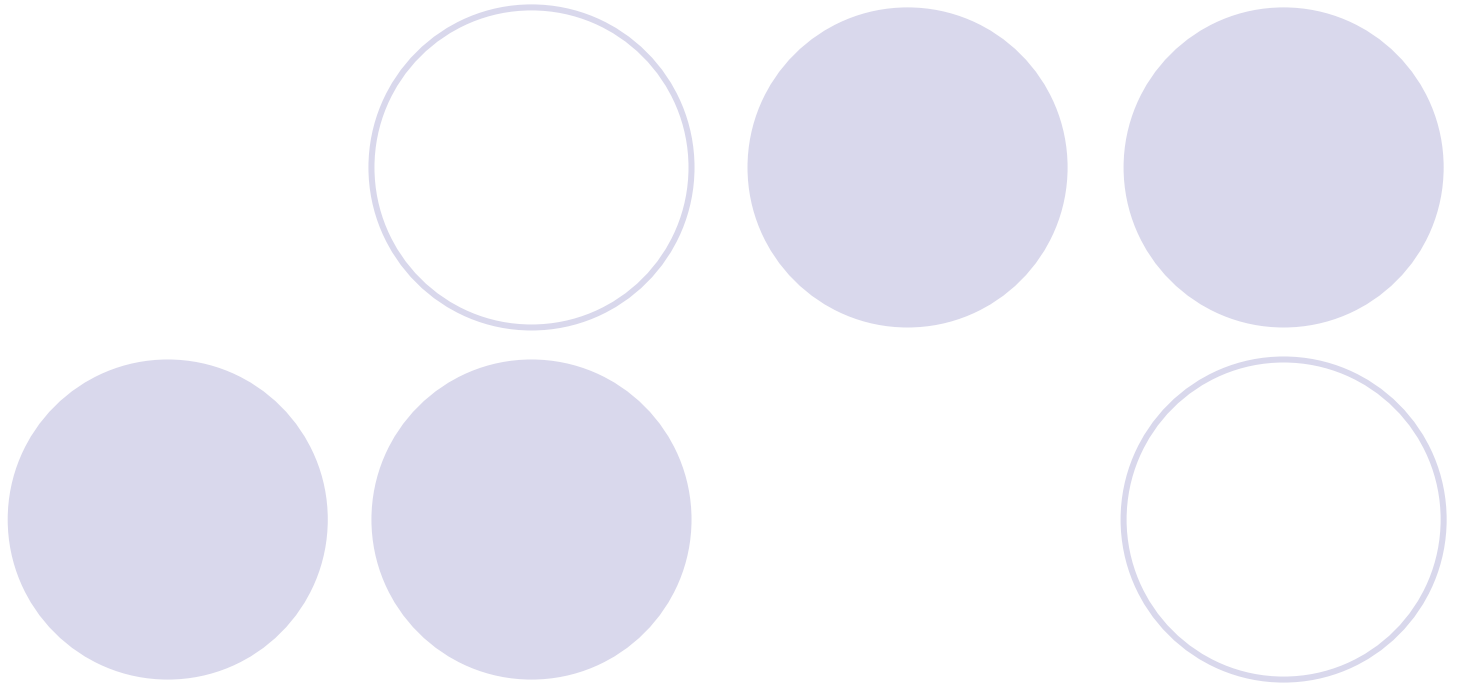


Wood Pole



Testing & Treatment

Contractor

Osmose®

- Headquarters - New York
- Pole Testing In 70 Countries
- Business For Over 70 Years



Contract Highlights

- **3-Year** (unit price) **Contract** 2004 - 2006
- **\$660,000 N.T.E. Amount** (\$590,000 spent)
- **Testing 40-60 Poles Per Day**
- **9000 Poles Tested** (30% of system)
- **3.7% Failure Rate** (8% industry average)



Program Objectives

- Focused Predictive Maintenance
- Effective Preventative Maintenance
- Lower cost options to replacement

