



# NWPPA

*Your Resource for Bringing Value to Customers*

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## Chelan County PUD No. 1

February 5, 2007

*Presented by*

Dave Bouchard, NWPPA Membership Manager

Will Lutgen, NWPPA Executive Director



# NWPPA

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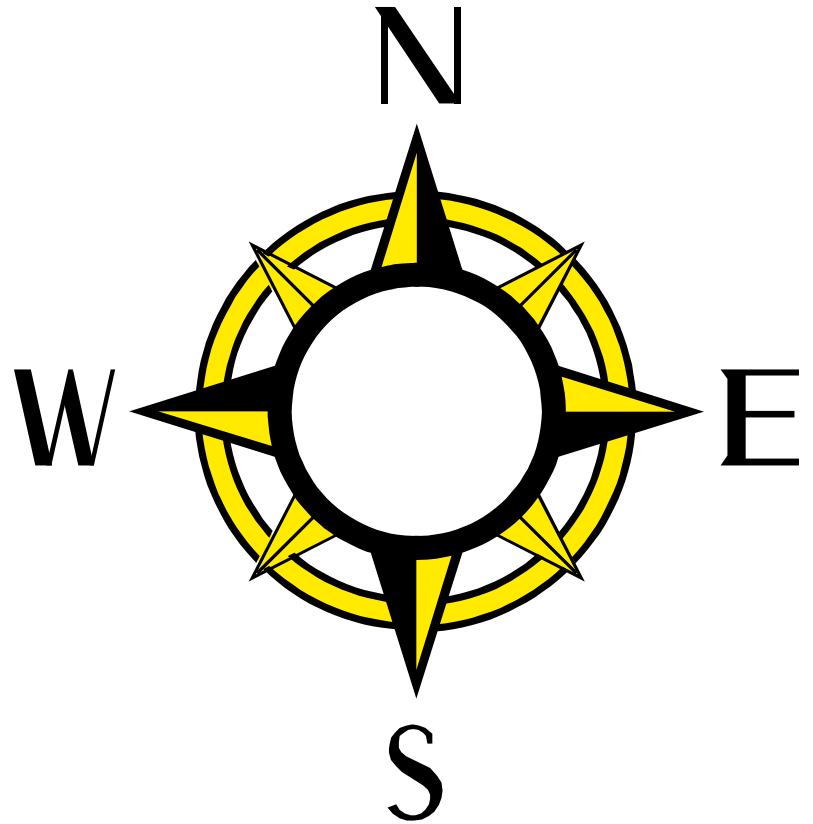
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- Membership Visit  
Agenda
  - PUD Discussion  
Items?
  - NWPPA Discussion  
Items

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- NWPPA Discussion Items
  - Membership
  - Organization
  - Training



The logo graphic consists of a vertical black line on the left, a horizontal black line at the bottom, and three overlapping squares: a yellow one at the top left, a red one at the middle left, and a blue one at the bottom left. The squares have a slight gradient and overlap each other.

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- NWPPA Discussion Items
  - Government Relations
  - Communications
  - Services

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- NWPPA Membership
  - 150 Member Utility Systems
    - Coops, PUDs, Municipals
  - 230+ Associate Members
  - Geographic Coverage
  - Retention
  - New Members

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- NWPPA Organizational Structure
  - NWPPA - 501c6 Trade Association
  - People Power
  - NWWH

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- Organizational Structure
  - 38 Member Board
  - Executive Committee
  - 13.5 Staff

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- Mission

To enhance the success of our members through training, government relations, communications, special services.



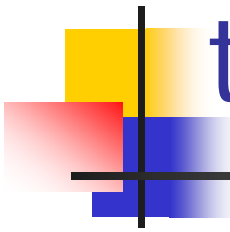
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- NWPPA Values
  - NWPPA values local control, member needs, integrity, quality products and services, effective representation and accountability.
  - NWPPA promotes the value and benefits of consumer-owned/publicly-owned locally controlled utilities.

# Washington Representatives to the NWPPA Board of Trustees



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- Ron Hatfield, Pacific County PUD; NWPPA First Vice president.
- Randy Cornelius, Orcas Power & Light.
- Linda Gott, Mason County PUD No. 3.
- Byron Hanke, Clark Public Utilities.
- Nate Narrance, Inland Power & Light.
- Paul Rogers, Kittitas County PUD.
- Bob Titus, City of Ellensburg.
- Bob Wittenburg, Skamania County PUD



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- Training
  - 12 Utility/Dept. Functional Training Areas
  - 200 Class Titles Available
  - In-house, Modified In-house, Regional Offerings

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- Training
  - New 2007 Catalog/Calendar of Core Classes
  - 140 Classes in 9 Western States
  - Custom Classes for SUB If You Want Them



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- Government Relations
  - National Issues/Regional Perspectives & Representation
  - Unique Membership Footprint Allows Access to Congressional Offices Throughout the West

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- Government Relations
  - National Issues/West Wide Perspectives & Representation
    - 2005 Energy Policy Act
    - MRTU
    - Security Costs at Federal Dams
    - Renewables & RPS
    - Forest Service & BLM

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- Communications
  - Bulletin
  - Utility Directory
  - eBulletin
  - Compensation Surveys
  - eNotices
  - Web Site



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- Services
  - NWWH
  - HazMat
  - Policy Forums/**Study Groups**
  - Trade Heads



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- NWPPA is Cost Effective
- Dues Dollars - Program Leveraged
  - Income (2005)

■ Utility Dues	\$1,311,506.00
■ Associate Dues	\$ 130,670.00
■ Program Income	\$2,820,872.00
  - Total Income \$4,263,048.00
  - Expense \$4,129,653.00
  - Income/Expense \$ 133,395.00

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- Value of Membership
  - Well Trained - More Productive Employees
  - Connected Employees – Solve Problems
  - National Legislative Representation/  
Regional Coordination

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- Value of Membership
  - Knowledge about the Industry
  - Source of Employment Info
  - Great Financial Leverage
  - Personal Interest in Your Success

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Thanks for the chance  
to visit with you!

We look forward to  
continuing the  
Chelan/NWPPA  
relationship.

