2020 Plan of Finance Debt Portfolio Optimization

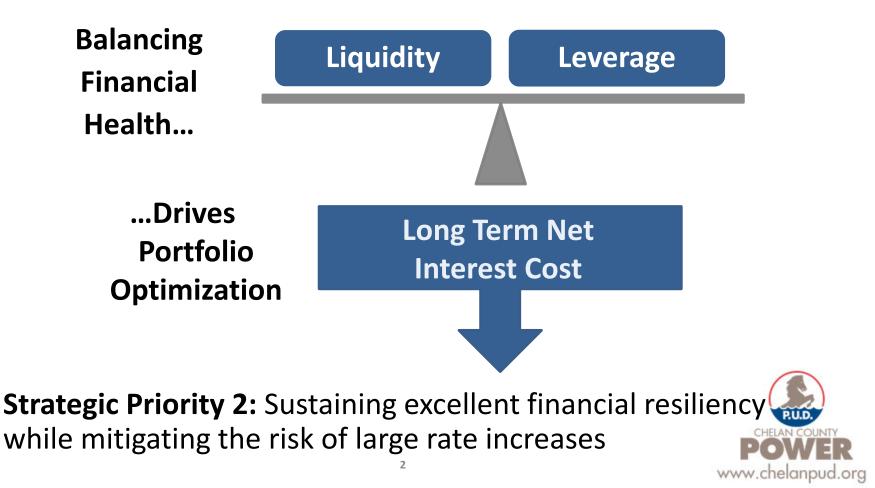
November 18, 2019

This document contains certain information which constitutes forward-looking statements. Such statements and projections are necessarily subject to various risks and uncertainties. Actual results could, and likely will, differ materially from those projected, in part as a result of differences between assumptions utilized in making such forward-looking statements and actual outcomes and certain other risks. Financial forecasts are as of September 2019.



Debt Philosophy

Manage debt to create financial flexibility that supports low and stable electric rates even if lower than expected financial results are experienced



Long Term Debt Planning Strategies Where Are We Today?

Financial Metrics

- Maintain liquidity balance greater of \$175M or policy minimum
- Maintain debt leverage less than 35%

Planning and Forecasting

- Borrow for long-term sustainability, not temporary challenges
- Plan debt financings in 2 to 3-year intervals for cost-efficiency
- Utilize Debt Reduction and Capital Recovery Charges funding for Rocky Reach and Rock Island to the extent available, then establish contractual debt obligations first from internal unrestricted funds, if available, otherwise from external borrowings



Long Term Debt Planning Strategies Opportunities for Action

Comprehensive, Proactive Plan of Finance

- Continue ongoing debt plan review to ensure right balance of liquidity and leverage
 - For planning purposes, assume borrowing for electric modernization/expansion capital and continue to fund electric replacement capital through electric revenues

Leverage Market Conditions

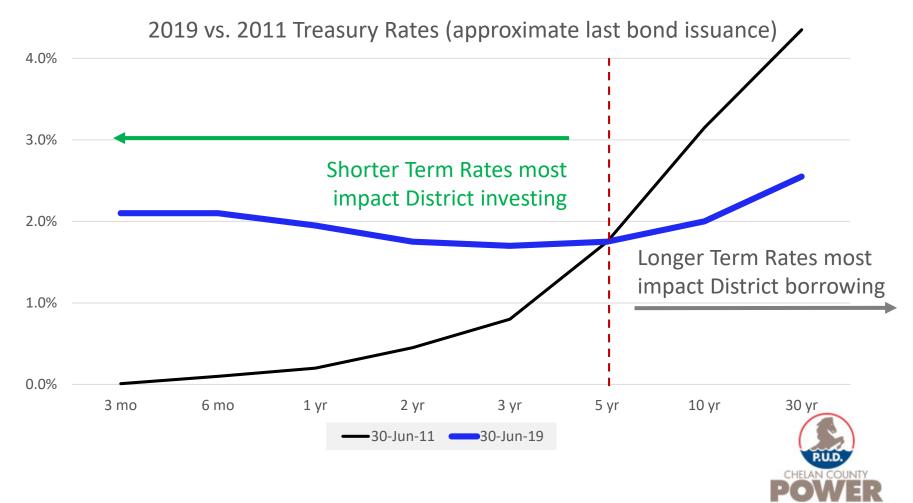
- Monitor refinancing opportunities continually
 - Manage to lowest net interest (interest expense minus interest income)

Proposed 2020 Actions Support Both Strategies

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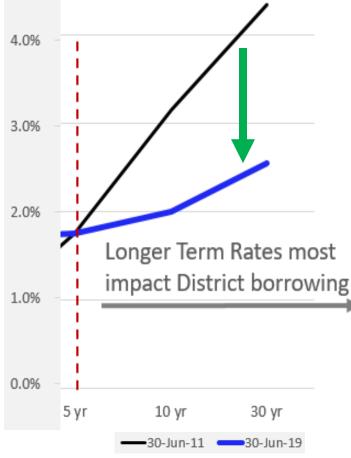
Market Conditions

Unusually low long-term rates offer savings opportunities



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Traditional Refinancing Candidates



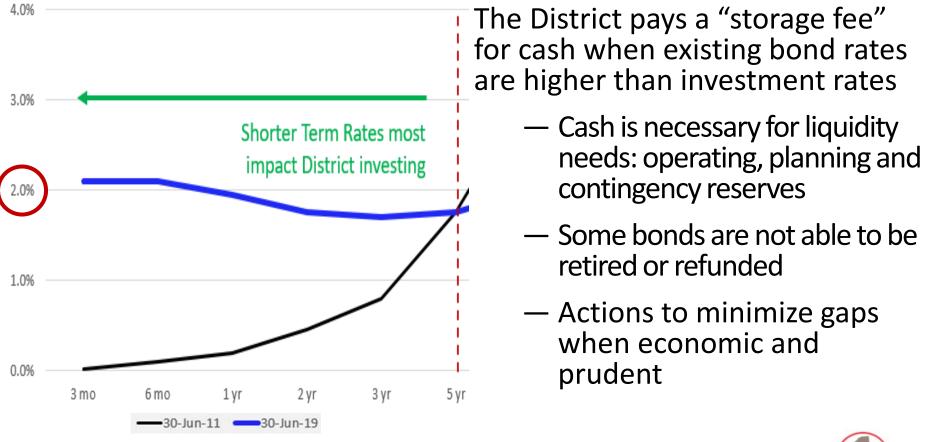
- Bonds issued over 10 years ago
- \$45 million of par outstanding
- Current bond rates 4.5% 5.0%
- Current market rates 1.5% 3.0%
- Net Present Value Savings (NPV) range \$5 million - \$8 million
- Additional Benefits:
 - Fewer outstanding liens
 - Eliminates exposure to federal sequestration
 - Simplified administration

Proposed Action: Refinance ~\$45M Higher Rate Bonds in Lower Rate Environment



In Current Market: A Better Use of Cash?

Attractive environment for current borrowers **but not investors**



Proposed Action: Apply ~\$85M Lower Yielding Available Liquidity to Retire Higher Rate Bonds



Proactive Capital Funding Strategies How and When We Borrow Matters

- Debt Policy Guidelines
 - Capital investments have long-term benefits, costs can be allocated over time
 - Most cost effective means (structure, duration, tax advantages, interest rate environment)

Potential Tax-Exempt Eligible Projects	Estimated Costs	2020 – 2022 Funding Considerations	
Service Center	\$120M	Not to Exceed \$50M already Board Designated	d
Distribution Expansion/ Modernization	\$60M	\$70M Combined Primarily new substations, AMI	

Proposed Action: Borrow up to ~\$70M for <u>Portion</u> of Long-Lived Assets in Low Rate Environment

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Optimized Debt Portfolio Impacts

Refinance Old	Payoff Old	Issue New	Combined Pote	ential NPV Savings
~\$45M	~\$85M	~\$70M	15%	\$10M - \$15M

Current rates would have to more than double to eliminate savings Combination of actions:

- Align with Debt Philosophy and Planning Strategies
- Reduce net interest costs and risks
- Better long-term financial result for customer-owners

Projected Impact of Actions Comp	ared	to Q3 2019 Base Case				
Liquidity (>\$175M)/DCOH (>250)		Reduction in 2020-21, then neutral to positive				
Debt Leverage (<35%)		Improves in 2020-21, then neutral to positive				
Debt Service Coverage (>2.0x)	1	<i>Improves due to reduced debt service</i> <i>Less volatile post 2026</i>	RUD			
			CHELAN COUNTY			

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Reduced Net Interest Costs Support Resiliency

Improved results in both expected and unusual cases Combination of actions support:

- Strategic Priority 2: Sustaining excellent financial resiliency while mitigating the risk of large rate increases
- Debt Philosophy:
 - Creates financial flexibility
 - Supports low and stable electric rates
 - Even if lower than expected financial results are experienced

Projected Impact of Actions Comp	ared	to Q3 2019 Unusual Case				
Liquidity (>\$175M)/DCOH (>250)		Reduction in 2020-21, then neutral to	positive			
Debt Leverage (<35%)		Improves in 2020-21, then neutral to positive				
Debt Service Coverage (>2.0x)	1	<i>Improves due to reduced debt service Less volatile post 2026</i>	RU.D.			
			CHELAN COUNT			

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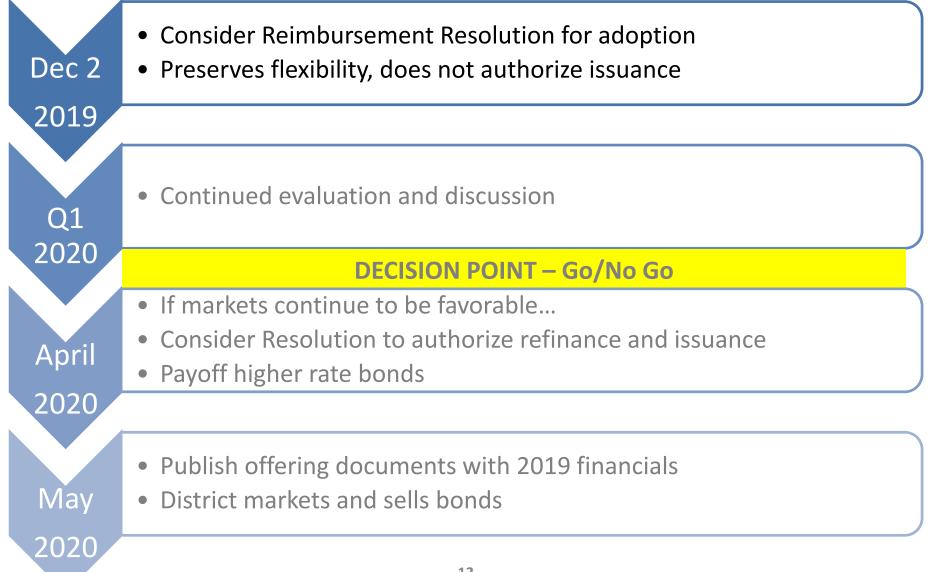
2020 Operational Plan of Finance: The "How"

Forecast Window	Activity	Action	Results End of Period	"Lower Results" Mitigation Tools
2020 Detailed Actions	Net Scheduled Principal* Early Retirements New Debt Refinancing Actions	\$39M \$85M \$70M \$45M	Par \$404M Ratio 26%	Decrease cost growth
2021 – 2024 General Steps	Net Scheduled Principal and Early Retirements* New Debt** Refinancing Actions	\$158M \$107M Monitor	Par \$353M Ratio 21%	Issue bonds Delay discretionary capital
2025 – 2027 Broad Path	Net Scheduled Principal and Early Retirements* New Debt** Refinancing Actions	\$126M \$100M Monitor	Par \$327M Ratio 18%	Incremental rate increases

* Includes 2020 - 2025 early retirements 6 months in advance for savings and coverage support
**New bond issuances forecast to begin in 2022

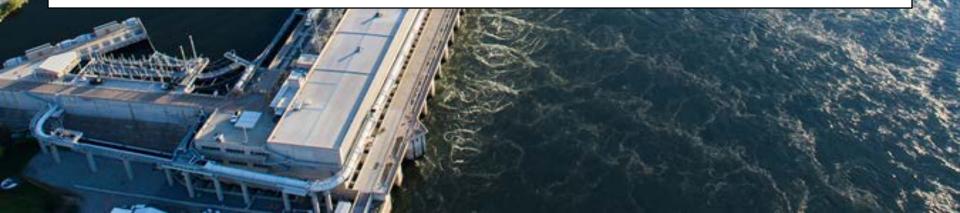
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Timeline to Pursue Debt Optimization



Appendix

The information in the appendix contains forward-looking information and projections. Such projections are necessarily subject to various risks and uncertainties. Actual results could, and likely will, differ materially from those projected, in part as a result of differences between assumptions utilized in making such projections and actual outcomes and certain other risks.



Financial Policy – Financial Liquidity & Days Cash on Hand

Methodology Per Resolution #17-14124

COMBINED	2020	2021	2022*	2023*	2024*
District Total Liquidity Targets	\$198	\$198	\$187	\$185	\$198
Plan of Finance – expected (50% probability)	\$331	\$214	\$191	\$189	\$202
Plan of Finance – unusual (10% prob. / cumulative)	\$322	\$203	\$190	\$188	\$200
Change From Q3 2019 Financial Update	(\$80)	(\$35)	\$ -	\$ -	\$ -
Days Cash on Hand Target	>250	>250	>250	>250	>250
Plan of Finance – expected (50% probability)	376	281	259	254	266
Plan of Finance – unusual (10% prob. / cumulative)	365	267	258	253	264
Change From Q3 2019 Financial Update	(108)	(46)	-	-	-

* Assumes external debt issuance for a portion of capital plan

Financial Policy – Debt Ratio

(Debt/(Debt + Equity))

COMBINED	2020	2021	2022*	2023*	2024*
District Targets	<35%	<35%	<35%	<35%	<35%
Outstanding Debt Balance (\$M)					
Plan of Finance – expected (50% probability)	\$404	\$376	\$384	\$373	\$353
Plan of Finance — unusual (10% prob. / cumulative)	\$404	\$381	\$409	\$419	\$433
Change From Q3 2019 Financial Update	(\$30)	(\$16)	(\$3)	(\$4)	(\$5)
Plan of Finance – expected (50% probability)	26%	24%	24%	22%	21%
Plan of Finance — unusual (10% prob. / cumulative)	26%	24%	25%	25%	25%
Change From Q3 2019 Financial Update	(1%)	(1%)	-	-	-

* Assumes external debt issuance for a portion of capital plan



Financial Policy – Debt Service Coverage

(Net Funds from Operations/Computed Debt Service)

COMBINED	2020	2021	2022*	2023*	2024*
District Targets (expected)	2.00	2.00	2.00	2.00	2.00
District Targets (unusual)		1.25	1.25	1.25	1.25
Plan of Finance – expected (50% probability)	2.5	3.0	3.2	2.5	2.7
Plan of Finance – unusual (10% prob. / cumulative)	2.3	2.8	2.9	2.0	1.9
Change From Q3 2019 Financial Update	-	0.8	0.9	-	0.1

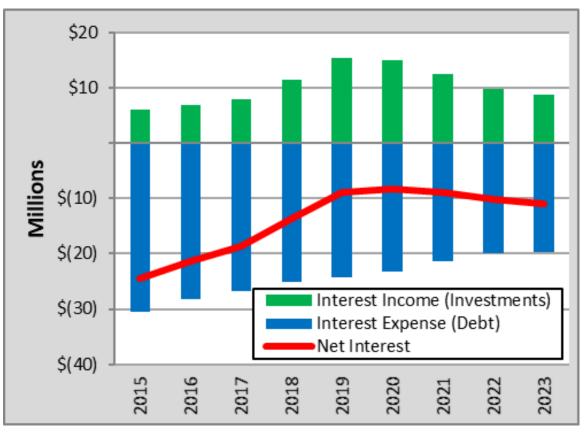
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Net Interest Expense

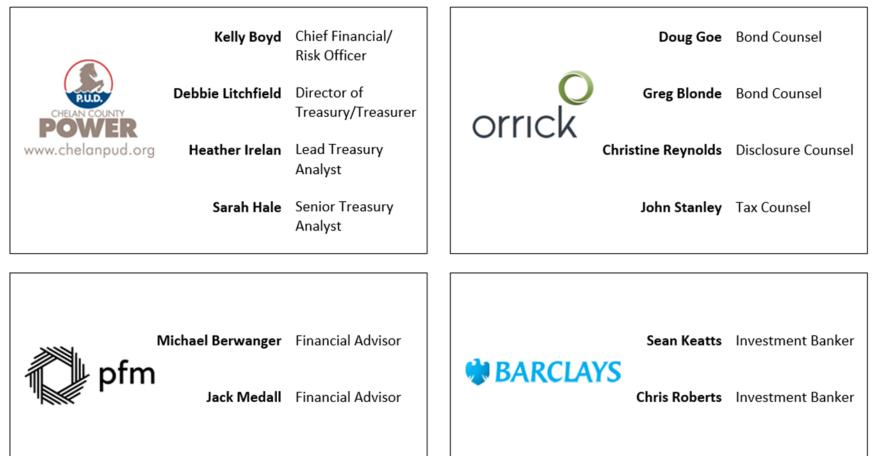
Reducing net interest expense (interest income – interest expense) reduces rate pressure

- Interest income is forecast to decline slightly due to lower cash balances and interest rates
- Reducing interest expense through debt portfolio optimization supports lower net interest expense



Does not include 2020 Plan of Finance

Finance Team



Internal Working Group (ALCO Members) Kelly Boyd, CFO/CRO Debbie Litchfield, Treasury Heather Irelan, Treasury Sarah Hale, Treasury

Mark Mullins, ERM Craig Kunz, ERM Kurt Carlson, ERM Ingrid Miller, ERM Diane Syria, Accounting Amy Smith, Accounting Dave Nelson, Business Advisor Lindsey Mohns, Business Advisor